

#### **Vision**

Thunder Bay Ventures' catchment area is vibrant, healthy, attractive, and sustainable for employees and employers.

#### **Mission**

The mission of Thunder Bay Ventures is to foster community growth through innovation, diversification, modernization, and inclusion.

### Who Are We

Funded by the Federal Economic
Development Agency for Northern
Ontario (FEDNOR), Thunder Bay
Ventures administers the Community
Futures Program. We support small and
medium business and social enterprises
through business advisory, access to
capital, economic community
development projects and economic
strategic plans.

# **Board of Directors**

Wayne Fletcher, President
Ted Scollie, Vice President
Jon Wynn, Treasurer
Lori Desimone, Secretary
Per Lundstrom, Investment Chair
Dave Barrow, Projects Chair
John deBakker
Amanda Sauermann
Lauren Rigato
Peter Provenzano
Deborah Menzies

# **Partners**

CEDC

The Entrepreneur Centre
Northwestern Ontario Innovation Centre
PARO Centre for Women's Enterprise
Lakehead University Ingenuity
Thunder Bay Chamber of Commerce
NADF
Ministry of Northern Development
LU Business Faculty







# 2023 ANNUAL REPORT

www.thunderbayventures.com (807) 768-6650

#### Our Community Support in

2022-2023

#### **Sectors We Serviced**

- Accommodation & Food Services
- Telecommunications
- Information Services
- Manufacturing
- Retail Trade

## **Business Advisory**

- Business support services
- Training and resources
- Partner referrals
- In person client meetings

General Inquiries 180

**560** 

In-Depth
Counselling/
Information
Services

39

Businesses assisted as a result of business counselling.

2 in-depth counselling session for Indigenous clients

# **Access to Capital**

- Microloans up to \$25,000
- Term loans up to \$300,000
- Northwestern Ontario
   Investment Pool Fund up to \$600,000

**\$175,936** =

# 11 business loans

\$15,994

Average Dollar Value of Closed Deals

\$1,204,646

in Leveraged Funds

\$88,936

11

in Start Up Investment

Business Expansions

813 loans \$21 million

total disbursements since inception

# Community Economic Development & Strategic Planning

- Enter the Den
- Café Takeovers
- Business Confidence Index
- Co-Starter 2.0
- The HandMade Map
- Live in Thunder Bay & Work Anywhere
- Strong Towns



**12** Community Development Projects

**43** CED

16 Strategic

Consultations

Plans

**226** other CED Activities